



# **BERLIN GOES BENGALURU**

**15.-18. Nov. 2022**

Berlin business delegation: Company booklet

# Medigo GmbH



**Business model:** B2B, profit

**Size:** 25 employees

**Industry:** Healthcare (Insurtech

Health Insurance)

**Description:** Provides claims management services for the health insurance industry and builds digital solutions for insurers. The goal is to make the health insurance claims journey as smooth and seamless as possible for the patient. Medigo's solutions aim at simplifying the payment flow of insurance claims and at generating savings for insurers.

**Goal of the visit:** Finding customers/users, investors; Explore and get to know the ecosystem; Increase visibility and promotion

**Would like to meet following companies/institutions:** Investors, Insurance companies (health insurers)



**Aurélien  
Gueye**  
CEO



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<https://medigo.com/>

# NursIT Institute GmbH



**Business model:** B2B, profit

**Size:** 15 employees

**Industry:** Healthcare

**Description:** Hospital nurses are overburdened with admin tasks and spend only 25% of their time providing direct patient care. The software saves nurses 60 min per patient and day by optimizing and digitizing the nursing process. NursIT created a nursing specific Robotic Process Automation, called SeMPA, which increases patient safety, quality of care and reduces re-admissions. The mission: Bring the nurses back to the patients by using modern technologies.

**Goal of the visit:** A plan for international expansion; Finding partners, customers/users, investors; Explore ecosystem; Increase visibility and promotion

**Would like to meet following companies/institutions:** Hospitals and companies active in healthcare



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<https://nursiti.com/>



**Stoyan  
Halkaliev**  
CEO

# Terrassign GmbH



**Business model:** B2B, profit

**Size:** 21 employees

**Industry:** Consultation

**Description:** As a leading management consultancy, terrassign specialises in global mobility, and is the first full-service provider in the German market for employee assignments. Terrassign analyses processes and propose strategies to optimise operations. In a nutshell: They help organizations to successfully arrange international assignments, at the same time savings costs and safeguarding investments.

**Goal of the visit:** A plan for international expansion; Finding partners; Explore ecosystem; Increase visibility and promotion;

**Would like to meet following companies/institutions:** Tech companies that support the digitization of the underlying consulting services, convert them into a solution and support the implementation.



**Martin  
Theobald**  
CEO



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<https://terrassign.com>

# EVA Drone ports



**Business model:** B2B, B2G, profit

**Size:** 12 employees

**Industry:** Drones

**Description:** EVA builds drone ports and drone corridors across the world for next gen logistics solutions. EVA has the largest drone infrastructure on the market, more than 8 stations by now, allowing transportation of payload up to 250 kilos so far. The services provided include edge cloud capability, quantum key encryption, on time delivery, e-commerce and logistics marketplace where businesses can meet drone operators to transport goods and more.

**Goal of the visit:** A plan for international expansion; Finding partners, customers/users, investors; Increase visibility and promotion

**Would like to meet following companies/institutions:** Logistics companies, Drone companies, Governmental entities and Ministry officials



**Sid  
Venkat**

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Manager

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# Not Just A Jewel GmbH

LÆMON

**Business model:** B2B, B2C, profit

**Industry:** IoT, Wearables, Security

**Size:** 12 employees

**Description:** LÆMON is a tech and design brand for those who want to feel free and safe. Not Just A Jewel developed the first IoT-enabled jewelry bracelet with an integrated loud and silent alarm for personal safety. Users can store family and friends or a 24/7 emergency service center as emergency contacts through our connected safety app.

**Goal of the visit:** A plan for international expansion; Finding investors & partners

**Would like to meet following companies/institutions:** Interested early-stage investors, who are supporting impact topics and are experienced with Hardware, B2C product placement, and/or production. Also manufacturing and distribution partners.



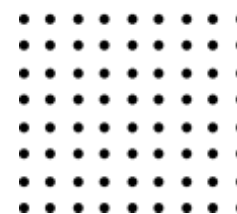
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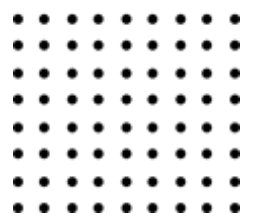
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